

Outside Sales – Southern CA (Branch locations: Anaheim, Mira Loma, San Diego)

What began in 1913 as a small manufacturer of pipe insulation has grown into the number one choice throughout the country for virtually all insulations and accessories from pipes to HVAC to roofing products. Headquartered in St. Paul, Minnesota, MacArthur Co.'s huge selection of best-in-class products and our strong dedication to customer service has helped us become the preferred reseller for contractors around the country – many of which have been our customers for multiple generations.

MacArthur Co. is an employee-owned company. So when you work for us, you're more than a staff member—you're an owner. Our highly-competitive employee stock ownership plan gives you a larger stake in your work and can help you retire in more comfort. MacArthur Co. offers competitive salaries and robust benefits packages, including: 401k, health and dental insurance and again our employee stock ownership plan.

Job Description

We are seeking an outside salesperson in Southern CA.

Responsibilities

- Generating price quotes
- Problem Solving
- Networking
- Basic computing skills (word, excel, email)
- Sales calls (In person and over the phone, cold and existing account calls)
- Communicating effectively with all branch personnel
- Gathering of market information

Required Qualifications

- Position requires 3+ years of high volume inside sales/customer service experience with a proven track record
- Mechanical, Industrial, and HVAC insulation product knowledge/experience is helpful
- HS degree or GED required, BA preferred
- Strong verbal and written communication skills
- Experienced in computer applications

Employment Type

Full-Time

Benefits & Compensation

- Paid Time Off (PTO) – New Hires Start at 12 Days Per Year
- Profit Sharing Stock Plan – Amounts to 10-20% of your Annual Pay
- 8 Paid Holidays Each Year
- Outstanding Benefits
- Great Medical Benefits - BlueCross BlueShield Network and low premiums
- Free Dental
- 401k Investment Account – Includes Matching Contributions
- Employer paid Life & Disability Insurance
- Competitive Pay

To apply, please email your resume to ametz@macarthurco.com

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